



with Sievo.



Sievo Solutions



Spend Analysis

- ✓ Spend
- ✓ Payment terms
- ✓ Inbound inventories
- ✓ Delivery performance



Savings Lifecycle

- ✓ Opportunity pipeline management
- ✓ Realized savings measurement



Contract Management

- ✓ Lifecycle management
- ✓ Coverage and compliance reporting



Spend Forecasting

- ✓ Spend, price and cost budgeting & forecasting
- ✓ Budget-vs-realised measurement



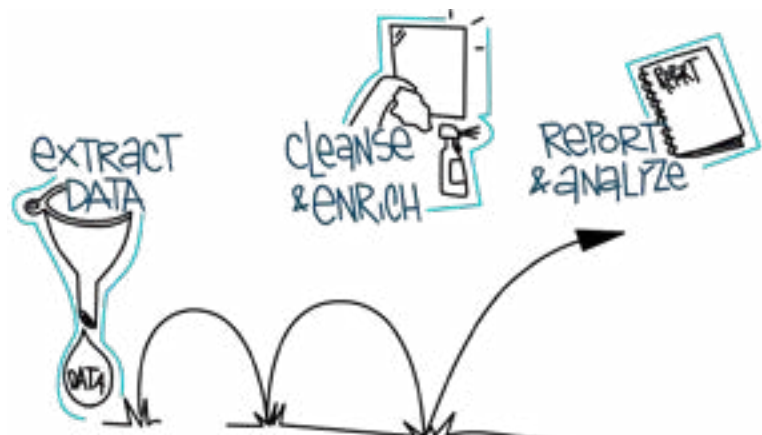
Procurement Benchmarking

- ✓ Benchmarking against peer group performance
- ✓ Benchmarking towards Market Indexes

Turn Spend Data into Tangible Opportunities

Overview

Identifying opportunities, driving savings and controlling costs are driven by good understanding of what you're spending. Even though spend data exists in the systems, getting sense of it is often far from straightforward. Challenge lies in capturing data, ensuring it's both reliable and relevant, and providing intuitive access to spend data for different users. Sievo's Spend Analysis gives you that spend visibility to deliver insightful analysis for accelerated opportunity identification, smarter sourcing decisions and full control on your spending.



Source-to-Screen Process

Automated data extraction

- ✓ Sievo Data Extractor
- ✓ Extend from suppliers with a web upload

Cleanse & enrich

- ✓ Supplier consolidation
- ✓ Collaborative classification

Report & analyze

- ✓ Dashboards, maps
- ✓ Dynamic drill-downs
- ✓ Audit trail to transactions

Core Benefits



360° view on procurement KPIs

Get a unified view on all KPIs including spend data, savings, payment terms and delivery performance



Savings opportunities identified

Advanced analytics helps unlock savings opportunities



Combined internal and external data

Unlock new insights by combining external data such as market prices and supplier risk information with spend information



Credibility built with business stakeholders

Make an impact on the organization and elevate the position of procurement by gaining trust with the stakeholders

Automated Data Extraction with Sievo



Collaborative classification approach yields best results

Category Experts

- Classify high-spend items
- Train machine learning to work with client specific category structure



Machine Learning

- Classify long tail initially
- Classify majority of spend on refreshes

Sievo Spend Analysis Key Features

- ✓ Powerful and efficient data extraction tool
- ✓ Collaborative and accurate classification
- ✓ Enriched supplier data
- ✓ Fast analysis and reporting
- ✓ Intuitive dashboards
- ✓ Out of box opportunity identification

"Sievo as a starting point has helped provide data to us in a very user-friendly format. The spend visibility solution helps us to look at data in a very intuitive way. The value of Sievo is the combination of a small IT company with a powerful analytics capability combined with a strong procurement understanding."

Per Røhnebaek

Head of Sourcing Development and Support



[Book demo](#)

Start your Spend Analysis journey at sievo.com

Sievo is the leading procurement analytics software firm serving clients around the world and offering integrated solutions that turn procurement data into \$.